

# CPN

## Commercial Property News

The Business of Real Estate

Electronically reprinted from June 1, 2007

**Property** | Focus on ... Industrial

## CPN's Leading Industrial Investors & Developers

All data applies to industrial properties owned with at least a 50 percent direct interest. For a detailed listing, visit [www.cponline.com](http://www.cponline.com).

Company	Contact Information	Key Executive(s)	Developed in 2006 (#/SF/\$)	Sold in 2006 (#/SF/\$)	Properties by Segment as of 1/1/07	Regions of Operation
<b>AEW Capital Management L.P.</b> World Trade Center, E., Two Seaport Lane Boston, MA 02210	P: 617-261-9000 F: 617-261-9555 <a href="http://www.aew.com">www.aew.com</a>	<b>Jeffrey Furber</b> managing partner & CEO	N/A	7/2.2M/\$99.8M	F 8% (947,370 SF), M 4% (873,276 SF), WD 80% (12.2 MSF), X 8% (178,455 SF)	E 18%, MW 10%, S 26%, W 46%
<b>The Alter Group</b> 5500 W. Howard St. Skokie, IL 60077	P: 847-676-4300 F: 847-676-4302 <a href="http://www.altergroup.com">www.altergroup.com</a>	<b>Michael Alter</b> president	N/A/2.3M/N/A	N/A/1.4M/N/A	F 20%, M 20%, WD 60%	E 20%, MW 30%, S 15%, W 35%
<b>AMB Property Corp.</b> Pier One, Bay One San Francisco, CA 94111	P: 415-394-9000 F: 415-394-9001 <a href="http://www.amb.com">www.amb.com</a>	<b>Hamid Moghadam</b> chairman & CEO	30/10.4M/ \$914.3M	73/6.4M/\$335.1M	WD 100% (84.3M MSF)	E 17%, MW 18%, S 16%, W 33%, I 16%
<b>American Realty Advisors</b> 801 N. Brand Blvd., Suite 800 Glendale, CA 91203	P: 818-545-1152 F: 818-545-8460 <a href="http://www.americanreal.com">www.americanreal.com</a>	<b>Stanley Iezman</b> president & CEO	N/A	3/716,495/\$34M	F 16% (1.4 MSF), WD 84% (8.8 MSF)	E 24%, MW 19%, S 4%, W 53%
<b>Ashley Capital L.L.C.</b> 919 Third Ave., 39th Floor New York, NY 10022	P: 212-755-1900 F: 212-750-1850 <a href="http://www.ashleycapital.com">www.ashleycapital.com</a>	<b>Paul Rubacha,</b> <b>Richard Morton</b> principals	3/1.7M/\$75M	2/1.3M/\$75M	WD 100% (24 MSF)	E 4%, MW 88%, S 8%
<b>CB Richard Ellis Investors L.L.C.</b> 515 S. Flower St., 31st Floor Los Angeles, CA 90071	P: 213-683-4200 F: 213-683-4301 <a href="http://www.cbreinvestors.com">www.cbreinvestors.com</a>	<b>Vance Maddocks</b> CEO	9/4.3M/ \$273.9M	101/10.9M/\$785.7M	F 8% (5.9 MSF), WD 73% (53.3 MSF), X 19% (14 MSF)	E 13%, MW 14%, S 12%, W 42%, I 19%
<b>Duke Realty Corp.</b> 600 E. 96th St., Suite 100 Indianapolis, IN 46240	P: 317-808-6000 F: 317-808-6794 <a href="http://www.dukerealty.com">www.dukerealty.com</a>	<b>Dennis Oklak</b> chairman & CEO	24/83M/ \$327M	35/4.8M/\$196.6M	F 6% (4.6 MSF), WD 94% (78.3 MSF)	E 8%, MW 56%, S 36%
<b>EastGroup Properties</b> 300 One Jackson Place, 188 E. Capitol St. Jackson, MS 39201	P: 601-354-3555 F: 601-352-1441 <a href="http://www.eastgroup.net">www.eastgroup.net</a>	<b>David Hoster II</b> CEO	9/615,000/ \$38.2M	6/879,000/\$37.8M	WD 96% (20.9 MSF), X 4% (907,000 SF)	E 2%, MW 69%, W 29%
<b>First Industrial Realty Trust Inc.</b> 311 S. Wacker Dr., Suite 4000 Chicago, IL 60606	P: 312-344-4300 <a href="http://www.firstindustrial.com">www.firstindustrial.com</a>	<b>Michael Brennan</b> president, director & CEO	16/24.6M/ \$213.8M	86/24.6M/\$1.6B	F 10% (9.9 MSF), M 4% (4.2 MSF), WD 58% (59.4 MSF), X 28% (28.8 MSF)	E 15%, MW 41%, S 28%, W 13%, I 1%, X 3%
<b>GE Real Estate</b> 292 Long Ridge Road Stamford, CT 06927	P: 888-433-4778 <a href="http://www.gerealestate.com">www.gerealestate.com</a>	<b>Michael Pralle</b> president & CEO	N/A	66/4M/\$850M	N/A	E 4%, MW 1%, S 4%, W 8%, I 82%

Key: F=Flex/Tech, M=Manufacturing, WD=Warehouse/Distribution, X=Other, E=East, MW=Midwest, S=South, W=West, I=International

For full chart, please visit [www.cponline.com](http://www.cponline.com)

